

# ANNUAL GENERAL MEETING 2020 28 NOVEMBER 2020

## TREASURER'S REPORT

### Key Messages – 2020

- We have endeavoured to position the Victorian Harness Racing Club (VHRC) to meet the significant impact of Covid-19 and to take advantage of post Covid-19 opportunities to improve our Club.
- VHRC will continue to invest funds in a prudent manner with the objectives of:
  - Safety of principal funds
  - Liquidity sufficient to meet the club's payment obligations and future projects including increasing our membership base and the development of plans for the VHRC Members & Owners Bar at Tabcorp Park.
  - Yield consistent with a market rate of return/risk basis.
- VHRC will continue to work in partnership with Harness Racing Victoria (HRV) and all industry participants to ensure the best outcomes for the harness racing industry.
- VHRC will continue to support and provide sponsorship of the harness racing industry including dedicating funds to bonus race prize money.

### **Key Outcomes-2020**

- VHRC has circa \$1.74m in cash, of which \$1.6m is in fixed deposits.
- Appointment of a General Manager whose duties include overseeing the day to day operations, growing membership base and developing plans for the VHRC Members /Owners Bar at Tabcorp Park.
- Bonus races continued to be well supported by clubs in FY20 with 50 of 63 won by VHRC members. In FY21 there will be 26 Super Bonus race meetings scheduled for each race at these meetings VHRC will offer \$2,000 in bonuses for members to win which includes \$1,500 for the owner and \$500 for the trainer.

### Key Financials for FY 2020

VHRC	FY20	FY19
Income -	160K	159K
<ul> <li>Profit/(Loss)</li> </ul>	(\$72.5К)	(\$154K)

#### **Commentary on FY20 Financials**

• Membership income and numbers has continued to remain stable.

#### Commentary on FY21

- Focus on membership growth and development of a new membership structure.
- Conduct regular reviews of the club's investment strategy for both short and long term needs.

### Thank you for your on-going support